

County of Los Angeles  
Vehicle Purchasing Service Program (VPSP)  
Lexus Pricing

		<b><u>LONGO LEXUS*</u></b> <b>El Monte, CA</b> <b>Effective Date: 03/14/2016</b> <b>Discount Formula</b>	
<u>Year</u>	<u>Model</u>		
2016	CT200h		\$2500 under Invoice
	ES300h		\$2500 under Invoice
	RX450h		\$2,000 under Invoice
	NX300h		\$2000 under Invoice
	GS450h		\$1,000 under MSRP (special order only)
	LS600h		\$1,000 under MSRP (special order only)
<b>Dealership Contact Information</b>		<b>Gary Littleton</b> <b>626-580-6275</b> <b><a href="mailto:gary.littleton@longolexus.com">gary.littleton@longolexus.com</a></b>	

*\* Pricing is for in-stock vehicles only (unless otherwise noted).*

**PRIOR TO PURCHASE, PARTICIPANTS MAY REQUEST A COPY OF THE VEHICLE INVOICE FROM THE DEALER TO DETERMINE AND/OR VERIFY THE ACTUAL SELLING PRICE.**